



GMT: **PEI-JEN CHEN**

Location: **REP OF CHINA**

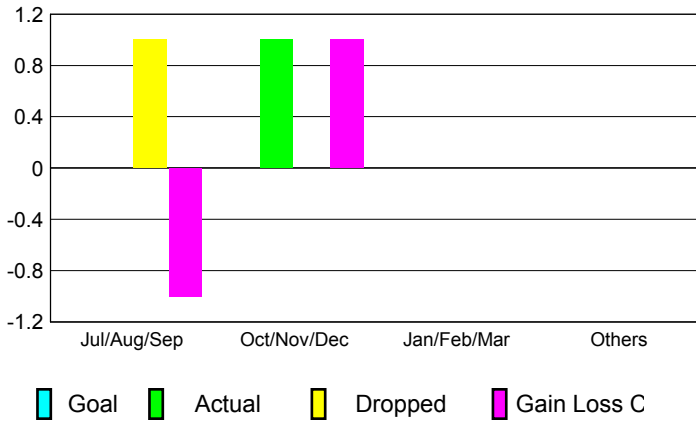
GMT CA: **5**

CLUBS

| Month | New Club Goal | Actual New Clubs | Actual Dropped Clubs | Gain/Loss of Clubs |
|------------------|---------------|------------------|----------------------|--------------------|
| 2012-2013 | | | | |
| Jul/Aug/Sep | | 0 | 1 | -1 |
| Oct/Nov/Dec | | 1 | 0 | 1 |
| Jan/Feb/Mar | | 0 | 0 | 0 |
| Apr/May/Jun | | 0 | 0 | 0 |
| Totals | | 1 | 1 | 0 |

Club Results 2012-2013

Goal, New, Dropped, Gain/Loss

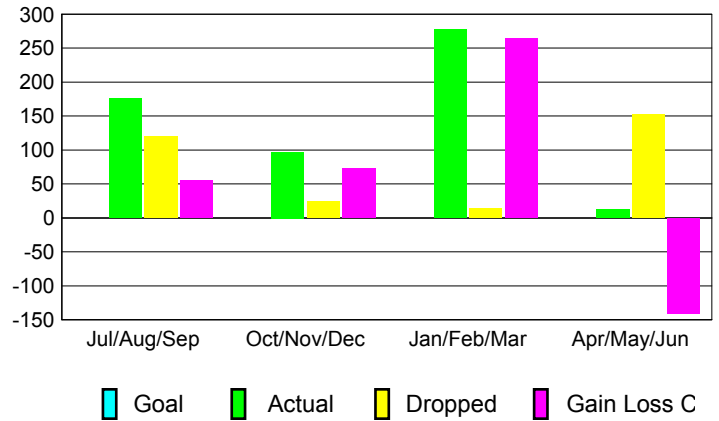


MEMBERSHIP

| Month | Net Memb Goal | Actual New Memb | Actual Dropped Memb | Gain/Loss of Memb |
|------------------|---------------|-----------------|---------------------|-------------------|
| 2012-2013 | | | | |
| Jul/Aug/Sep | | 176 | 120 | 56 |
| Oct/Nov/Dec | | 97 | 25 | 72 |
| Jan/Feb/Mar | | 278 | 14 | 264 |
| Apr/May/Jun | | 12 | 152 | -140 |
| Totals | | 563 | 311 | 252 |

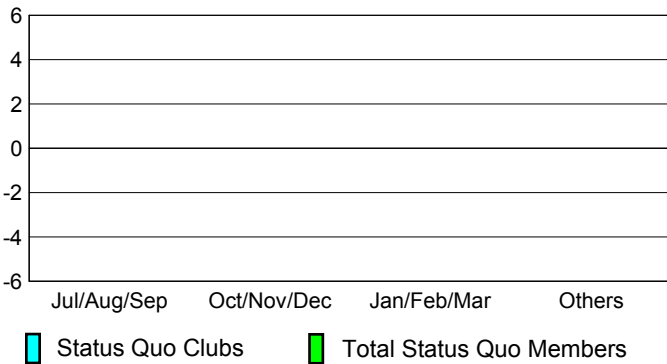
Membership Results 2012-2013

Goal, New, Dropped, Gain/Loss

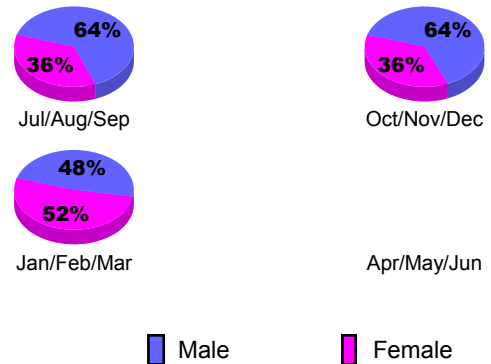


YTD Status Quo Clubs 2012-2013

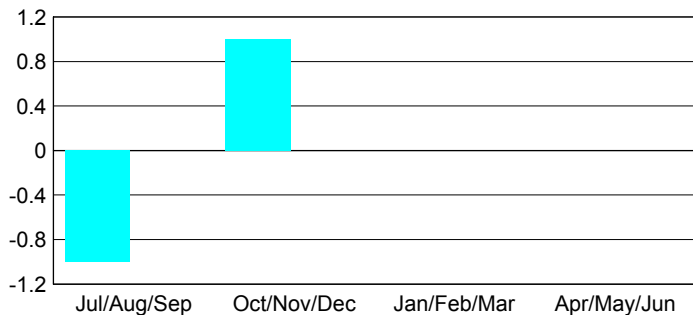
Status Quo Clubs Compared to Status Quo Members



Gender Comparison 2012-2013



Club Gain/Loss 2012-2013



Membership Gain/Loss 2012-2013

